



City of Wheaton
303 W. Wesley Street
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City of Wheaton, Illinois

www.wheaton.il.us

TO: Mike Dzugan City Manager
FROM: Joan M. Schouten, MBA CPIM CPPB Procurement Officer
DATE: August 5, 2016
RE: Recommendation to Award

DESKTOP and LAPTOP REPLACEMENTS

Solicitation Process: competitive ITB

Recommended Service Provider: Computer Products Corporation

The adopted FY2017 Technology Replacement Fund budgeted \$133,219 for the replacement of desktop and laptop equipment.

Budget: \$133,219
Request for Purchase: \$123,365 (including additional units)
Remaining Budget: \$ 9,854

Background: The city's decision to purchase the above Desktop and Laptop equipment is based on the following:

- Efficient use of technology requires periodic upgrades due to innovation and product life span.
- The Information Technology department plans replacements that optimize functionality and maximizes useful life.
- Notices were:
 - Posted on Demand Star and Public Purchase. These are broadcast services targeting contractors who service government entities.
 - Posted on the city website.
 - Additional notices were requested to be sent to eight (8) bidders.
- Nine (9) bids were received.
 - The lowest overall bidder was evaluated for compliance to requirements. Their submittal did not include Windows OS. Consequently, the bid price increased by \$10,683 to \$114,953. However, they still remained the overall lowest bidder.
 - Because pricing came in under budget, the IT department received approval from the City Manager to increase the quantity of each bid item by two (2) in order to facilitate spares, growth (interns, special projects, changing work assignments,) and for maintaining imaging masters.
- The lowest responsive, responsible bidder is Computer Products Corporation.

Attachments: Bid Tab



Bid Tabulation

DESKTOP and LAPTOP REPLACEMENTS

Bid Opening: July 29, 2016

Department: IT

BIDDER ADDRESS CITY, STATE		ACE COMPUTERS 575 LIVELY BLVD ELK GROVE VILLAGE, IL 60007	ASSOCIATED COMPUTER SYS. LTD 11122 AURORA AVE DES MOINES, IA 50322	DAVENPORT GROUP 4166 LEXINGTON AVE NORTH ST. PAUL, MN 55126
Standard Desktop	132	6e \$523.58 \$69,112.56	0e \$713.65 \$94,201.80	* \$708.00 \$93,456.00
Power Desktop	14	4e \$1,273.65 \$17,831.10	0e \$2,684.13 \$37,577.82	* \$1,312.00 \$18,368.00
Standard Laptop	31	4e \$1,553.44 \$48,156.64	0e \$999.00 \$30,969.00	* \$889.00 \$27,559.00
Power Laptop	4	7e \$1,558.44 \$6,233.76	0e \$1,415.50 \$5,662.00	* \$1,351.00 \$5,404.00
TOTAL:		\$141,334.06	\$168,410.62	\$144,787.00
Pricing will be honored of the bid is split?		yes	yes	yes
Certificate of Compliance		yes	yes	yes
BIDDER ADDRESS CITY, STATE		COMPUTER PRODUCTS CORP. 2106 FLORENCE AVE CINCINNATI, OH 45206	INSIGHT PUBLIC SECTOR, INC 6820 SOUTH HARL AVE TEMPE, AZ 85283	DSN GROUP, IN 2300 BARRINGTON RD #400 HOFFMAN ESTATES, IL 60169
Standard Desktop	132	2e \$445.00 \$58,740.00	2e \$594.94 \$78,532.08	3e \$647.00 \$85,404.00
Power Desktop	14	1e \$1,315.00 \$18,410.00	2e \$1,158.36 \$16,217.04	4e \$1,579.00 \$22,106.00
Standard Laptop	31	2e \$708.00 \$21,948.00	2e \$744.66 \$23,084.46	3e \$1,022.00 \$31,682.00
Power Laptop	4	1e \$1,293.00 \$5,172.00	2e \$1,199.73 \$4,798.92	2e \$1,586.00 \$6,344.00
TOTAL:		\$104,270.00	\$122,632.50	\$145,536.00
Pricing will be honored of the bid is split?		yes	yes	yes
Certificate of Compliance		yes	yes	yes
BIDDER ADDRESS CITY, STATE		JPK MICRO SUPPLY, INC 15316 VALLLEY BLVD CITY OF INDUSTRY, CA 91746	BLUE STONE SOLUTIONS LLC 6747 ACADEMY RD NE STE A ALBUQUERQUE, NW 87109	HOWARD TECH. SOLUTIONS PO BOX 1590 LAUREL, MS 39441
Standard Desktop	132	3e \$522.00 \$68,904.00	* \$622.00 \$82,104.00	0e \$690.00 \$91,080.00
Power Desktop	14	3e \$1,395.00 \$19,530.00	* \$1,595.00 \$22,330.00	0e \$1,425.00 \$19,950.00
Standard Laptop	31	no bid	* \$990.00 \$30,690.00	0e \$1,040.00 \$32,240.00
Power Laptop	4	no bid	* \$1,650.00 \$6,600.00	0e \$800.00 \$3,200.00
TOTAL:			\$141,724.00	\$146,470.00
Pricing will be honored of the bid is split?		yes	yes	yes
Certificate of Compliance		yes	yes	yes

Intent to Award: Computer Products Corp.

The City Council is scheduled to make a ruling on this recommendation on: August 15, 2016

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The city invites you to bid on future solicitations which are posted on the city's website at www.wheaton.il.us/bids.

The City of Wheaton is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modifications in delivery, inventory or consignment practices; value analysis; or other.