



City of Wheaton
303 W. Wesley Street
Wheaton, IL 60187-0727
630-260-2000

City of Wheaton, Illinois

www.wheaton.il.us

TO: Mike Dzugan City Manager
FROM: Joan M. Schouten, MBA CPIM CPPB Procurement Officer
DATE: April 27, 2016
RE: Recommendation to Award

*Fire Prevention and Suppression; Inspection and Service
Option: Fire Extinguisher Inspection and Service*

Solicitation Process: competitive ITB
Recommended Dealer: Affiliated Customer Service

The adopted FY 2017 City budget includes a total of \$10,420 for fire protection and maintenance services:

- \$7,620 in the General Fund
- \$2,800 in the Parking Fund

Available City Budget: \$10,420
City Request for Purchase: \$ 4,600 routine maintenance
Remaining City Budget: \$ 5,820

The adopted FY 2017 Library budget includes a total of \$9,370 for fire protection and maintenance services:

Available Library Budget: \$9,370
Library Request for Purchase: \$1,130 routine maintenance
Remaining Library Budget: \$8,240

Background: The city's decision to purchase the above services is based on the following:

- All city facilities must meet fire prevention and fire suppression requirements.
- The city relies on licensed, qualified firms to perform these inspections.
- A solicitation was issued to include all routine Fire Prevention and Fire Suppression services as well as labor costs for unplanned repair and service for fire alarms, fire extinguishers and sprinkler systems.
- Six bidders attended the pre-bid walk through. Three bidders submitted responses. One bidder submitted a no-bid.
- The lowest responsive, responsible bidder is Affiliated Customer Service.
 - Bid range Routine Services = \$5,730 - \$17,050 = \$11,320

Attachments: bid tab



BIDDER		COMMERCIAL ELECTRONIC SYSTEMS, INC		RELIABLE FIRE EQUIPMENT CO		AFFILIATED CUSTOMER SERVICE		Simplex Grinnell	
ADDRESS		2447 REEVES ROAD		12845 s. Cicero Ave		1441 Branding Lane 260		91 North Mitchell Crt	
CITY, STATE		JOLIET, IL 60436		Alsip, ill 60803		Downers Grove, IL 60515		Addison, IL 60101	
15 Lb ABC	0	\$0.00	\$0.00	\$2.45	\$0.00	\$2.25	\$0.00	\$2.25	\$0.00
20 Lb ABC	43	\$1.50	\$64.50	\$2.45	\$105.35	\$2.25	\$96.75	\$2.25	\$96.75
5 Lb CO2	12	\$1.50	\$18.00	\$2.45	\$29.40	\$2.25	\$27.00	\$2.25	\$27.00
10 Lb CO2	7	\$1.50	\$10.50	\$4.45	\$31.15	\$2.25	\$15.75	\$2.25	\$15.75
15 Lb CO2	20	\$1.50	\$30.00	\$4.45	\$89.00	\$2.25	\$45.00	\$2.25	\$45.00
20 Lb CO2	6	\$1.50	\$9.00	\$4.45	\$26.70	\$2.25	\$13.50	\$2.25	\$13.50
			\$720.00		\$1,242.00		\$1,080.00		\$1,080.00
	Approx. Quantity	Recharge	Extended Cost	Recharge	Extended Cost	Recharge	Extended Cost	Recharge	Extended Cost
2 1/2 Lb ABC	15	\$9.95	\$149.25	\$31.35	\$470.25	\$18.00	\$270.00	\$18.00	\$270.00
5 Lb ABC	8	\$15.95	\$127.60	\$35.50	\$284.00	\$20.00	\$160.00	\$20.00	\$160.00
10 Lb ABC	36	\$19.95	\$718.20	\$44.10	\$1,587.60	\$22.00	\$792.00	\$22.00	\$792.00
15 Lb ABC	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
20 Lb ABC	6	\$25.95	\$155.70	\$61.20	\$367.20	\$24.00	\$144.00	\$24.00	\$144.00
5 Lb CO2	2	\$7.00	\$14.00	\$34.50	\$69.00	\$18.00	\$36.00	\$18.00	\$36.00
10 Lb CO2	1	\$8.00	\$8.00	\$38.50	\$38.50	\$20.00	\$20.00	\$20.00	\$20.00
15 Lb CO2	3	\$9.00	\$27.00	\$39.75	\$119.25	\$22.00	\$66.00	\$22.00	\$66.00
20 Lb CO2	1	\$10.00	\$10.00	\$42.50	\$42.50	\$24.00	\$24.00	\$24.00	\$24.00
			\$1,209.75		\$2,978.30		\$1,512.00		\$1,512.00
	Approx. Quantity	Hydro-test	Extended Cost	Hydro-test	Extended Cost	Hydro-test	Extended Cost	Hydro-test	Extended Cost
2 1/2 Lb ABC	5	\$20.95	\$104.75	\$38.10	\$190.50	\$18.00	\$90.00	\$18.00	\$90.00
5 Lb ABC	3	\$26.95	\$80.85	\$42.45	\$127.35	\$18.00	\$54.00	\$18.00	\$54.00
10 Lb ABC	12	\$30.95	\$371.40	\$52.15	\$625.80	\$18.00	\$216.00	\$18.00	\$216.00
15 Lb ABC	1	\$0.00	\$0.00	\$68.75	\$137.50	\$18.00	\$18.00	\$18.00	\$18.00
20 Lb ABC	2	\$36.95	\$73.90	\$51.15	\$51.15	\$22.00	\$22.00	\$22.00	\$22.00
5 Lb CO2	1	\$25.00	\$25.00	\$54.70	\$54.70	\$22.00	\$22.00	\$22.00	\$22.00
10 Lb CO2	1	\$26.00	\$26.00	\$56.40	\$56.40	\$22.00	\$22.00	\$22.00	\$22.00
15 Lb CO2	1	\$27.00	\$27.00	\$57.15	\$57.15	\$22.00	\$22.00	\$22.00	\$22.00
20 Lb CO2	1	\$28.00	\$28.00						
			\$736.90		\$1,300.55		\$502.00		\$502.00
	Approx. Quantity	6 year Maintenance	Extended Cost	6 year Maintenance	Extended Cost	6 year Maintenance	Extended Cost	6 year Maintenance	Extended Cost
2 1/2 Lb ABC	5	\$9.95	\$49.75	\$31.35	\$156.75	\$15.00	\$75.00	\$15.00	\$75.00
5 Lb ABC	3	\$15.95	\$47.85	\$35.50	\$106.50	\$15.00	\$45.00	\$15.00	\$45.00
10 Lb ABC	12	\$19.95	\$239.40	\$44.10	\$529.20	\$15.00	\$180.00	\$15.00	\$180.00
15 Lb ABC	1	\$0.00	\$0.00	\$0.00	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00
20 Lb ABC	2	\$25.95	\$51.90	\$61.20	\$122.40	\$15.00	\$30.00	\$15.00	\$30.00
5 Lb CO2	1	\$0.00	\$0.00	\$0.00	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00
10 Lb CO2	1	\$0.00	\$0.00	\$0.00	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00
15 Lb CO2	1	\$0.00	\$0.00	\$0.00	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00
20 Lb CO2	1	\$0.00	\$0.00	\$0.00	\$0.00	\$15.00	\$15.00	\$15.00	\$15.00
			\$388.90		\$914.85		\$405.00		\$405.00

BIDDER ADDRESS CITY, STATE	COMMERCIAL ELECTRONIC SYSTEMS, INC 2447 REEVES ROAD JOLIET, IL 60436	RELIABLE FIRE EQUIPMENT CO 12845 s. Cicero Ave Alsip, ill 60803	AFFILIATED CUSTOMER SERVICE 1441 Branding Lane 260 Downers Grove, IL 60515	Simplex Grinnell 91 North Mitchell Crt Addison, IL 60101
Total Fire Extinguisher Tests	Approx. Quantity	New Unit* Extended Cost	New Unit* Extended Cost	New Unit* Extended Cost
2 1/2 Lb ABC	5	\$40.00 \$200.00	\$39.00 \$195.00	\$38.00 \$190.00
5 Lb ABC	3	\$55.00 \$165.00	\$59.00 \$177.00	\$68.00 \$204.00
10 Lb ABC	12	\$85.00 \$1,020.00	\$79.00 \$948.00	\$80.00 \$960.00
15 Lb ABC	1	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00
20 Lb ABC	2	\$125.00 \$250.00	\$149.00 \$298.00	\$110.00 \$220.00
5 Lb CO2	1	\$150.00 \$150.00	\$239.00 \$239.00	\$140.00 \$140.00
10 Lb CO2	1	\$210.00 \$210.00	\$349.00 \$349.00	\$195.00 \$195.00
15 Lb CO2	1	\$260.00 \$260.00	\$399.00 \$399.00	\$200.00 \$200.00
20 Lb CO2	1	\$305.00 \$305.00	\$489.00 \$489.00	\$240.00 \$240.00
Total New Fire Extinguishers		\$2,560.00	\$3,094.00	\$2,349.00
Cabinet: Mark II	\$65.00	\$45.00	\$50.00	
Cabinet: Cato 105-5	\$70.00	\$85.00	\$110.00	
GRAND TOTAL (ALL)		\$21,078.55	\$26,579.70	\$11,578.00
Certificate of Compliance	yes	yes	yes	yes
Submittal Requirement Cover sheet	yes	yes	yes	yes
References	yes	yes	yes	yes
Certificates/Licenses	yes	yes	yes	yes
Sub Contractors	Chgo Fire Pro & Liberty Fire Equip	Affordable Fire; US Alliance Fire Protection	Affordable Fire; US Alliance Fire Protection	Dependable fire; Cybor Fire Protection
Bid Bond	CNA Surety	check	check	AIA
Certificate of Insurance	yes	yes	yes	yes

Intent to Award: AFFILIATED CUSTOMER SERVICE

The City Council is scheduled to make a ruling on this recommendation on: target = May 2, 2016

The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The city invites you to bid on future solicitations which are posted on the city's website at www.wheaton.il.us/bids.

The City of Wheaton is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modifications in delivery, inventory or consignment practices; value analysis; or other.

