



**City of Wheaton**  
303 W. Wesley Street  
Wheaton, IL 60187-0727  
630-260-2000

[www.wheaton.il.us](http://www.wheaton.il.us)

**City of Wheaton, Illinois**

**TO:** Mike Dzugan City Manager  
**FROM:** Joan M. Schouten, MBA CPIM CPPB Procurement Officer  
**DATE:** August 5, 2016  
**RE:** Recommendation to Award

## *DESKTOP and LAPTOP REPLACEMENTS*

**Solicitation Process:** competitive ITB

**Recommended Service Provider:** Computer Products Corporation

The adopted FY2017 Technology Replacement Fund budgeted \$133,219 for the replacement of desktop and laptop equipment.

**Budget:** **\$133,219**

**Request for Purchase:** **\$123,365 (including additional units)**

**Remaining Budget:** **\$ 9,854**

**Background:** The city's decision to purchase the above Desktop and Laptop equipment is based on the following:

- Efficient use of technology requires periodic upgrades due to innovation and product life span.
- The Information Technology department plans replacements that optimize functionality and maximizes useful life.
- Notices were:
  - Posted on Demand Star and Public Purchase. These are broadcast services targeting contractors who service government entities.
  - Posted on the city website.
  - Additional notices were requested to be sent to eight (8) bidders.
- Nine (9) bids were received.
  - The lowest overall bidder was evaluated for compliance to requirements. Their submittal did not include Windows OS. Consequently, the bid price increased by \$10,683 to \$114,953. However, they still remained the overall lowest bidder.
  - Because pricing came in under budget, the IT department received approval from the City Manager to increase the quantity of each bid item by two (2) in order to facilitate spares, growth (interns, special projects, changing work assignments,) and for maintaining imaging masters.
- The lowest responsive, responsible bidder is Computer Products Corporation.

**Attachments:** Bid Tab



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*Bid Tabulation***DESKTOP and LAPTOP REPLACEMENTS****Bid Opening: July 29, 2016****Department: IT**

<b>BIDDER</b>	<b>ACE COMPUTERS</b>			<b>ASSOCIATED COMPUTER SYS. LTD</b>			<b>DAVENPORT GROUP</b>			
<b>ADDRESS</b>	575 LIVELY BLVD ELK GROVE VILLAGE, IL 60007			11122 AURORA AVE DES MOINES, IA 50322			4166 LEXINGTON AVE NORTH ST. PAUL, MN 55126			
<b>CITY, STATE</b>										
Standard Desktop	132	6e	\$523.58	\$69,112.56	0e	\$713.65	\$94,201.80	*	\$708.00	\$93,456.00
Power Desktop	14	4e	\$1,273.65	\$17,831.10	0e	\$2,684.13	\$37,577.82	*	\$1,312.00	\$18,368.00
Standard Laptop	31	4e	\$1,553.44	\$48,156.64	0e	\$999.00	\$30,969.00	*	\$889.00	\$27,559.00
Power Laptop	4	7e	\$1,558.44	\$6,233.76	0e	\$1,415.50	\$5,662.00	*	\$1,351.00	\$5,404.00
<b>TOTAL:</b>				<u><u>\$141,334.06</u></u>			<u><u>\$168,410.62</u></u>			<u><u>\$144,787.00</u></u>
Pricing will be honored of the bid is split?		yes			yes			yes		
Certificate of Compliance		yes			yes			yes		
<b>BIDDER</b>	<b>COMPUTER PRODUCTS CORP.</b>			<b>INSIGHT PUBLIC SECTOR, INC</b>			<b>DSN GROUP, IN</b>			
<b>ADDRESS</b>	2106 FLORENCE AVE CINCINNATI, OH 45206			6820 SOUTH HARL AVE TEMPE, AZ 85283			2300 BARRINGTON RD #400 HOFFMAN ESTATES, IL 60169			
<b>CITY, STATE</b>										
Standard Desktop	132	2e	<b>\$445.00</b>	\$58,740.00	2e	\$594.94	\$78,532.08	3e	\$647.00	\$85,404.00
Power Desktop	14	1e	\$1,315.00	\$18,410.00	2e	<b>\$1,158.36</b>	\$16,217.04	4e	\$1,579.00	\$22,106.00
Standard Laptop	31	2e	<b>\$708.00</b>	\$21,948.00	2e	\$744.66	\$23,084.46	3e	\$1,022.00	\$31,682.00
Power Laptop	4	1e	\$1,293.00	\$5,172.00	2e	\$1,199.73	\$4,798.92	2e	\$1,586.00	\$6,344.00
<b>TOTAL:</b>				<u><u>\$104,270.00</u></u>			<u><u>\$122,632.50</u></u>			<u><u>\$145,536.00</u></u>
Pricing will be honored of the bid is split?		yes			yes			yes		
Certificate of Compliance		yes			yes			yes		
<b>BIDDER</b>	<b>JPK MICRO SUPPLY, INC</b>			<b>BLUE STONE SOLUTIONS LLC</b>			<b>HOWARD TECH. SOLUTIONS</b>			
<b>ADDRESS</b>	15316 VALLLEY BLVD CITY OF INDUSTRY, CA 91746			6747 ACADEMY RD NE STE A ALBUQUERQUE, NW 87109			PO BOX 1590 LAUREL, MS 39441			
<b>CITY, STATE</b>										
Standard Desktop	132	3e	\$522.00	\$68,904.00	*	\$622.00	\$82,104.00	0e	\$690.00	\$91,080.00
Power Desktop	14	3e	\$1,395.00	\$19,530.00	*	\$1,595.00	\$22,330.00	0e	\$1,425.00	\$19,950.00
Standard Laptop	31	no bid			*	\$990.00	\$30,690.00	0e	\$1,040.00	\$32,240.00
Power Laptop	4	no bid			*	\$1,650.00	\$6,600.00	0e	<b>\$800.00</b>	\$3,200.00
<b>TOTAL:</b>							<u><u>\$141,724.00</u></u>			<u><u>\$146,470.00</u></u>
Pricing will be honored of the bid is split?		yes			yes			yes		
Certificate of Compliance		yes			yes			yes		

Intent to Award: Computer Products Corp.

The City Council is scheduled to make a ruling on this recommendation on: August 15, 2016

*The City wishes to thank all bidders for participating in this solicitation. The City recognizes and appreciates the time and effort your firm put into preparing and submitting your proposal. The city invites you to bid on future solicitations which are posted on the city's website at [www.wheaton.il.us/bids](http://www.wheaton.il.us/bids).*

*The City of Wheaton is looking for ways to reduce costs and create better returns for our investments. Please advise the City if you have any suggestions that can provide: cost savings; quality improvements; improved resource utilization; versatility; standardization; modifications in delivery, inventory or consignment practices; value analysis; or other.*